

WANTED: Local experts to support rural NFPs

In rural areas, if you are a not-for-profit organisation (NFP), it is sometimes hard to find the expertise in your local area to assist in implementing projects. That's why, with the support of the Australian Government through the Future Drought Fund, FRRR set up the <u>FRRR Expertise Pool</u>.

What is the Expertise Pool?

Administered by the Social Impact Hub on behalf of FRRR, it is an online portal that is designed to connect skilled consultants with community organisations. The register of more than 100 consultants has a proven track record of working in collaboration with community organisations to achieve their mission and build their capacity. It includes experts in:

- Strategy design
- Workshop design and facilitation
- Impact measurement
- Community engagement
- Marketing & communications

- Sovernance
- Financial modelling & forecasting
- Coaching and mentoring
- Design thinking & innovation ...and much more.

Join the FRRR Expertise Pool

We know that there are other areas of expertise and many trusted advisors who could be supporting other NFPs around the country. So, we're inviting more 'experts' to join the FRRR Expertise Pool.

Learn more

- View recording from our <u>Expertise Pool Webinar</u>.
- Contact Jay at the Social Impact Hub on 02 8957 4978 or email: jay@socialimpacthub.org.
- Or if you're ready now, complete this <u>Expression of Interest</u>.
- Or email <u>futuredrought@frrr.org.au</u> or call FRRR on 03 5430 2399.











FRRR Expertise Pool Frequently Asked Questions

What is the FRRR Expertise Pool?

Administered by the Social Impact Hub on behalf of FRRR, it's an online portal to a network of around 100 consultants who have a proven track record of helping remote, rural or regional community organisations achieve their mission and build their capacity through place-based projects.

What do consultants need to do to join?

Complete an Expression of Interest (EOI), which is then assessed by Social Impact Hub. If the EOI is approved, applicants will be invited to an interview and reference checks will be conducted.

If successful, the expert is required to sign a Memorandum of Understanding (MoU) agreement. Once part of the Pool, they are required to undertake a commencement and end of project survey with clients via the Pool. This is done to gather relevant client satisfaction and impact outcomes for all projects conducted via the Pool.

What are the criteria to join the Pool?

Experts need to fulfill several requirements. They must be seasoned and highly experienced with a proven track record of helping regional community organisations. The vetting process includes reference checking.

What does it cost to join and be part of the Pool?

There is no cost to join the FRRR Expertise Pool. Neither FRRR nor SIH take any fee or commission for any referrals or paid advisory work that comes via the FRRR Expertise Pool. Consultants are connected directly with the group and manage invoicing directly.

Why would a consultant join the Pool?

It's a great way to grow your potential client base, as well as work on projects that are important to local communities. Being part of a selective and vetted pool of seasoned and highly experienced consultants from around the country is an endorsement of your deep experience, reputation and track record. Inclusion in the pool is not considered an official endorsement by FRRR and should not be promoted in that way.

While the pool will be widely promoted via FRRR communication channels, there is no guarantee of work.

Is there a priority for regions?

There are no priority regions where we are seeking experts, but you must be based in - or at least work in remote, rural or regional areas. Broadly, we are looking to establish a Pool that has a wide variety of skills and geographic locations of experts and raise the profile of skilled experts that live in the regions.

When will I hear the outcome of my Expression of Interest?

Social Impact Hub works through the EOIs received. Depending on the amount of EOIs to be considered at any one time, timeframes for outcomes may vary. Please contact Social Impact Hub for further information on your Expression of Interest.













What areas of expertise are you seeking?

- Advocacy
- Asset Management
- Bid Writing
- Business Development
- Business Planning
- Business Processes
- Campaigning
- Capital Raise
- Change Management
- Coach or Mentor
- Ocommunications
- Company Secretarial
- Corporate Social Responsibility
- Data Management
- Environmental
 Management
- Facilities Management
- Financial Modelling

- Fundraising
- Seneral Management
- Oovernance
- HR & Recruitment
- Impact Investing
- Impact Measurement
- International Development
- Investment Management
- IT
- JV & Partnership Work
- Lecturing & Workshop Delivery
- Legal
- Market Research
- Marketing
- Media
- Mergers & Acquisitions
- Monitoring & Evaluation

- Organisational Diagnostics
- Operations and Service Delivery
- Philanthropy
- Pricing
- Procurement
- Project Management
- Public Relations
- Qualified Accountant
- Retail Management
- Sales Management
- Shared Value
- Social Finance
- Sponsorship
- Start-up Experience
- Strategic Planning
- Training & Development
- Web Design

Is there a closing date?

There is no specific closing date. Depending on demand and capacity, the EOIs may close and/or reopen periodically.

Will there be a 'logo' we can add to our own websites to say we are part of the FRRR Expertise Pool?

No. If accepted, you may promote your acceptance in the FRRR Expertise Pool but note it does not imply an official endorsement or association with FRRR.

Is the FRRR Expertise Pool open to 'consulting organisations' or just individuals?

The FRRR Expertise Pool is open to both individual consultants and consulting organisations.

Why is agriculture, or a broader range of skills not listed as an 'impact area' in the EOI form?

While we recognise there is a vast array of specialist skills required in communities across regional Australia, the focus of this initiative is building human and social capital in relation to strengthening **not-for-profit organisations** to be better prepared for drought. Therefore, skills such as environmentally or economically focussed agriculture skills or allied health expertise are not included. If you believe your skills should be included, please email us. Feedback and suggestions are welcome.

Can community organisations apply to work with a specific consultant?

Yes, community organisations can indicate their preferred experts to work with. This is one of the questions included in the community organisation EOI survey.













Can my profile state the regions that I am able to work in?

Social Impact Hub will seek this information when onboarding consultants and work to match preferences when talking with community organisations that are seeking expertise. We take such preferences into account when supporting community organisations.

How does matchmaking happen?

Community organisations have the liberty to peruse the expert directory and indicate specific preferences via a separate EOI. The Social Impact Hub then works with groups to understand the specific needs of the community organisation. Before recommending an expert, availability and interest of the expert will be confirmed. The decision rests with the community organisation to determine if they want Social Impact Hub to facilitate a warm introduction with an expert.

Is this Pool for paid work? Can experts do some volunteering / pro bono hours too?

The services offered within the Pool are primarily for paid work. If interested, we welcome consultants who are willing to offer services pro-bono and can discuss this during the onboarding stage.

Is there a recommended scale of fees that could be charged?

Each expert determines their fees.

Will interviews be conducted?

Interviews can be conducted on Zoom or via phone.

What can I expect in the interview?

Social Impact Hub will explore your professional experience, your previous work and your preferred methods of delivery.

What are the insurance requirements?

It is the responsibility of the experts to ensure they have appropriate insurance type and coverage. FRRR bears no responsibility for the engagement of an expert.

Can organisations engage an expert from the Pool if they are not funded via FRRR?

Yes. While the FRRR Expertise Pool has primarily been established to support community organisations involved in the FDF's HRCPD Initiative to strengthen social outcomes at a community level in building drought resilience, the pool and experts can be utilised for any project or initiative regardless of how it is funded.

The focus will remain on experts that can assist remote, rural and regional NFP's to build their internal capacity and capability, so that over time, their ability to play an active role in their local community or region is sustained or increased during times of drought.

In the first instance, experts that specialise in building community level social outcomes are a priority.

How can I find out more?

- Watch our recording from the FRRR Expertise Pool Webinar.
- Visit the FRRR Expertise Pool portal.
- Contact Jay at Social Impact Hub on 02 8957 4978 or email jay@socialimpacthub.org.
- Or email futuredrought@frrr.org.au or call FRRR on 03 5430 2399.











